Tara J. Schleicher, WSBA #26884 1 Foster Garvey P.C. 2 618 West Riverside Avenue, Suite 300 Spokane, WA 99201 3 Telephone: (503) 228-3939 Facsimile: (503) 226-0259 4 tara.schleicher@foster.com 5 6 7 8 9 10 11 In re 12 EASTERDAY RANCHES, INC., et 13 Debtors. 14 15 16 17 1. 18

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UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF WASHINGTON

> Lead Case No. 21-00141-WLH11 (Jointly Administered)

DECLARATION OF DAN BRUXVOORT IN SUPPORT OF DLL FINANCE LLC'S MOTION FOR RELIEF FROM

## I, DAN BRUXVOORT, declare as follows:

- I am over the age of 18 and am competent to testify. I have personal knowledge of the facts contained in this declaration and submit this declaration in support of DLL Finance LLC's Motion for Relief from Stay (the "Motion").
- 2. I am a Regional Asset Manager at DLL Finance LLC ("DLL"). In my role as a Regional Asset Manager, I am responsible for evaluating, establishing and approving values for equipment in which DLL has a security interest. My education and experience in evaluating, establishing and approving equipment values includes, but is not limited to, the following: a Bachelor of Arts degree in Agriculture Business and have been in Agriculture lending for 20 years. I have been

DECLARATION OF DAN BRUXVOORT IN SUPPORT OF DLL FINANCE LLC'S MOTION FOR RELIEF FROM STAY - 1

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in the role of Regional Asset Manager for 3 years and completed the following classes with American Society of Appraisers: ME201: Introduction to Machinery and Equipment Valuation; ME202: Machinery and Equipment Valuation Methodology; ME203: Machinery and Equipment Valuation – Advanced Topics and Case Studies; and ME204: Machinery and Equipment Valuation – Advanced Topics and Report Writing.

- 3. The Iron Guides ("Iron Guides") is a common resource for valuation of equipment like the equipment financed by DLL for the Debtors. The Iron Guides is a compilation of data regarding equipment values using a proprietary model built on actual dealer sales transaction data and refined through analysis of how options, characteristics, usage, and customization impact value. Iron Guides is a compilation of market reports/quotations regarding equipment values that is generally relied upon by participants in the equipment sales and finance industry.
- 4. The value of the Equipment, both by the nature of the passing of time and through the use of the Equipment, is deteriorating.
- 5. I evaluated and assessed the value of the Equipment of the Debtors securing their debt owed to DLL as of the Petition Date by consulting Iron Guides (Winter Edition) for each piece of the Equipment that is included in the Iron Guides (Winter Edition). For those pieces of the Equipment that were not included in the Iron Guides (Winter Edition), I took the book value of those pieces of Equipment and deducted the appropriate depreciation figure. As set forth in Exhibit A attached hereto, the value of the Equipment at Trade Rough (the highest value out of the three methods of valuation: wholesale, trade rough and orderly liquidation value) is \$6,481,095.

1	I DECLARE UNDER PENALTY OF PERJURY UNDER THE LAWS OF
2	THE STATE OF WASHINGTON THAT THE FOREGOING IS TRUE AND
3	CORRECT.
4	EXECUTED at Johnston, Iowa, this 23rd day of April, 2021.
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6	/s/ Dan Bruxvoort
7	DAN BRUXVOORT
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DECLARATION OF DAN BRUXVOORT IN SUPPORT OF DLL FINANCE LLC'S MOTION FOR RELIEF FROM STAY - 3

Contract	Collateral	Model	Year	New / Used	Balance	Rate	Per Diem	Wholesale 1	rade Rough	OLV
101-0438491-000		GRO 760-14	2014 U		72,587.50	0.00	0.00	6,075	6,379	6,075
	STEIGER TRACTOR	CIH 370	2014 U		, 2,50, .50	0.00	0.00	96,800	108,490	96,800
101-0438918-000		CIH N1988	2018 N		168,999.96	4.59	21.25	5,063	5,063	5,063
	TRACTOR WEIGHT ATT	CIH N2021	2018 N		100,555.50	4.55	21.23	7,102	7,457	7,102
	LSW TIRES	CIH N1989	2018 N					5,063	5,063	5,063
	MAGNUM TRACTOR	CIH 200	2018 N					96,060	100,450	96,060
	MAGNUM TRACTOR	CIH 200	2015 U					62,780	70,440	62,780
101-0439115-000		MSN 42 IN	2013 O 2018 N		110,660.34	4.59	13.91	12,841	13,483	12,841
101-0433113-000	POTATO SEED CUTTER	MSN 84D	2018 N		110,000.34	4.55	13.51	127,977	134,376	127,977
	BARRELL DUSTER	MSN 42 IN	2018 N					8,975	9,424	8,975
101-0439209-000		CIH SPX3200	2018 N 2004 U		74,891.11	4.59	9.41	29,380	28,770	29,380
					74,091.11	4.59	9.41			
	SPRAYER	CIH SPX3200	2001 U					22,310	21,390	22,310
101-0441340-000	SPRAYER	CIH SPX3200	2003 U		102.055.11	4.05	25.62	27,020	26,320	27,020
		CIH 500	2018 N		192,955.11	4.85	25.63	196,740	205,570	196,740
101-0456532-000		GRP 20004006	2019 N		104,139.54	5.74	16.37	21,204	22,264	21,204
	SPREADER	JBD VM3048	2014 U					24,300	25,515	24,300
	SPREADER	JBD WM3048	2016 U		50 502 40		40.00	43,415	45,586	43,415
101-0457736-000		SCL 5026	2019 N		68,692.49	5.74	10.80	26,211	27,522	26,211
	PACKER	POE 40FT	2019 N					15,020	15,771	15,020
	PACKER	POE 34FT	2019 N					15,020	15,771	15,020
	DISK	CIH 370	2015 U					14,175	14,884	14,175
101-0457739-000		CHL MT875B	2007 U		520,173.01	5.74	81.80	77,810	81,440	77,810
	TRACTOR	CHL MT865C	2013 U					116,500	127,710	116,500
	GRAIN DRILL	GRP 3S-4000	2015 U					17,010	17,861	17,010
	LOADER	CAT 966H	2015 U					34,144	35,851	34,144
	IH TRACTOR	CIH 500Q	2014 U					128,890	141,150	128,890
	ROAD GRADER	CAT 140H	2015 U					30,684	32,218	30,684
	TRACTOR	CHL MT865C	2012 U					107,760	117,100	107,760
101-0462497-000	LAND FINISHER	SUF SF643337	2019 N		57,771.35	5.49	8.68	63,995	67,195	63,995
101-0462532-000	BUCKET	CAS 12IN	2019 N		58,635.10	5.49	8.81	674	708	674
	BACKHOE	CAS 580N	2013 U					23,683	24,868	23,683
	SEED TENDER	UNV 410	2019 N					16,345	17,162	16,345
	BACKHOE	CAS 580SN	2014 U					27,945	29,342	27,945
	CART	UNV 410	2019 N					16,404	17,224	16,404
	BUCKET	CAS 12IN	2019 N					674	708	674
101-0470364-000	MAGNUM 310 TRACTOR	CIH 310	2019 N		825,729.35	4.55	102.93	151,540	154,680	151,540
	LANDROLLER	DEN 540	2019 N					18,701	19,636	18,701
	MAGNUM TRACTOR	CIH 310	2019 N					151,540	154,680	151,540
	PACKER	POE PRR24	2019 N					14,077	14,781	14,077
	PACKER	POE PRR24	2019 N					14,077	14,781	14,077
	CHISEL	CIH PTX600	2019 N					27,300	28,665	27,300
	RIPPER	KUH 4865-11	2019 N					52,716	55,352	52,716
	MAGNUM TRACTOR	CIH 310	2019 N					151,540	154,680	151,540
	MAGNUM 310 TRACTOR	CIH 310	2019 N					151,540	154,680	151,540
	RIPPER	KUH 4856-11	2019 N					52,716	55,352	52,716
101-0474817-000	STEIGER TRACTOR	CIH 420	2016 U		858,446.96	4.74	111.48	123,050	137,680	123,050
	STEIGER TRACTOR	CIH 420	2017 U		,			123,050	137,680	123,050
	MAGNUM TRACTOR	CIH 280	2015 U					83,520	94,370	83,520
	MAGNUM TRACTOR	CIH 250	2015 U					78,630	88,960	78,630
	TRACTOR	CIH MAG280CV	2016 U					92,730	103,330	92,730
	CULTIVATOR	NOR 4 ROW	2015 U					3,422	3,593	3,422
	CULTIVATOR	NOR 4 ROW	2015 U					3,422	3,593	3,422
	BLADE	GRO 14 FT	2020 N					29,651	31,134	29,651
	MOWER COMBO	CLA DISC3600	2020 N					19,606	20,586	19,606
	MAGNUM TRACTOR	CIH 250	2015 U					78,630	88,960	78,630
	BLADE	GRO 14 FT	2013 U 2020 N					29,651	31,134	29,651
	CULTIVATOR	NOR 4 ROW	2015 U					3,422	3,593	3,422
	TELEHANDLER	JCB 541-70AG	2013 U					23,809	24,999	23,809
	DISC	CLA DISC9200	2012 U 2020 N					38,760	40,698	38,760
101-0476600-000		LOC 604P	2020 N		782,237.59	4.49	96.22	78,072	81,976	78,072
	34-36-38 HOPPER	LOC 604P	2020 N		. 52,231.33	r. <del></del> 3	30.22	78,072 78,072	81,976	78,072 78,072
	34-36-38 HOPPER	LOC 604P	2020 N					78,072 78,072	81,976	78,072 78,072
	34-36-38 HOPPER	LOC 604P	2020 N 2020 N					78,072 78,072	81,976	78,072 78,072
	34-36-38 HOPPER	LOC 604P	2020 N 2020 N					78,072 78,072	81,976	78,072 78,072
	34-36-38 HOPPER	LOC 604P	2020 N					78,072 78,072	81,976	78,072 78,072
	34-36-38 HOPPER	LOC 604P	2020 N					78,072	81,976	78,072
	34-36-38 HOPPER	LOC 604P	2020 N		1 560 470 05	201	465.00	78,072	81,976	78,072
101-0478724-000		OXB 2334	2019 N		1,569,173.35	3.84	165.08	94,711	99,447	94,711
	SILAGE TRAILER	PAA 34 FT	2020 N					37,500	39,375	37,500
	SILAGE TRAILER	PAA 34 FT	2020 N					37,500	39,375	37,500
	SILAGE TRAILER	PAA 34 FT	2020 N					37,500	39,375	37,500
	SILAGE TRAILER	PAA 34 FT	2020 N					37,500	39,375	37,500
	ROTARY HEADER	CLA ORBIS750	2020 N					115,793	115,793	115,793
	FORAGE HARVESTER	CLA 990SPFH	2020 N					400,170	400,170	400,170
	SILAGE TRAILER	PAA 34 FT	2020 N					37,500	39,375	37,500
	SILAGE TRAILER	PAA 34 FT	2020 N					37,500	39,375	37,500
	PICKUP HEADER	CLA PU380	2020 N					30,472	30,472	30,472
	PICKUP HEADER	CLA PU380	2020 N					30,472	30,472	30,472
	FORAGE HARVESTER	CLA 990SPFH	2020 N					400,170	400,170	400,170
	ROTARY HEADER	CLA ORBIS750	2020 N					115,793	115,793	115,793
101-0479416-000	PRO SEED HANDLING	UNV 410	2020 N		600,901.49	3.84	63.21	18,120	19,026	18,120
	PACKER	PAA 30 FT	2004 U					15,673	16,457	15,673
l	ROW CROP CULTIVATO	NOR 4 ROW	2020 N					5,459	5,732	5,459
	MAGNUM TRACTOR	CIH 200	2020 N					110,530	112,820	110,530
									EXHIB	

EXHIBIT A Page 1 of 2

				Totals: Surplus/(Deficiency):	7,750,457			\$6,191,766 -\$1,558,691	\$6,481,095 -\$1,269,362	6,191,766 -1,558,691
101-0487548-000	POTATO HARVERSTER	OAB AR-4BA			,	4.13	92.31			·
101 0497049 000	FEED MIXER TRAILER POTATO HARVERSTER	RTX 920-18 OXB AR-4BX	2020		805.905.98	4.19	92.51	90,080 546,172	94,584 573,481	90,080 546,172
101-0485707-000	MANURE SPREADER	LEN 5000	2020		230,097.13	4.19	26.41	76,551	80,379	76,551
	WHEEL LOADER	CAS 821G	2020	N				144,875	152,119	144,875
1	GUIDANCE SYSTEM	TML 2050	2020	N				104,000	104,000	104,000

## **CERTIFICATE OF SERVICE**

I hereby certify on April 23, 2021, I electronically filed the foregoing DECLARATION OF DAN BRUXVOORT IN SUPPORT OF DLL FINANCE LLC'S MOTION FOR RELIEF FROM STAY with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the persons listed below:

- Matt Adamson madamson@jpclaw.com, twaggoner@jpclaw.com;kchapman@jpclaw.com;jason.dejonker@bclplaw. com;timothy.bow@bclplaw.com;brian.walsh@bclplaw.com;marc.cox@bclplaw.com
- Sam Alberts sam.alberts@dentons.com, docket.general.lit.wdc@dentons.com,kathryn.howard@dentons.com,derry. kalve@dentons.com
- Sam Alberts sam.alberts@dentons.com,samuel.maizel@dentons.com,david.f.cook@den tons.com, docket.general.lit.wdc@dentons.com,kathryn.howard@dentons.com,derry. kalve@dentons.com
- Nitika Arora narora@perkinscoie.com

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- Jason M Ayres jason.ayres@foster.com, kesarah.rhine@foster.com
- Roger William Bailey roger.bailey.attorney@gmail.com, diane.pearson.bblawfirm@gmail.com;brooke.maloney.bblawfirm@gmail.com
- Jesse Baker ecfwaeb@aldridgepite.com, jbaker@aldridgepite.com;JPB@ecf.inforuptcy.com
- Crane Bergdahl cranelaw@msn.com
- Gregory C Bowers Charley.Bowers@rettiglaw.com, tshaeffer@rettiglaw.com
- William Brunnquell brunnquellw@lanepowell.com,michael.doty@faegredrinker.com,michael.s tewart@faegredrinker.com
- Thomas A Buford tbuford@bskd.com, psutton@bskd.com,vbraxton@bskd.com,mbeck@bskd.com,psutton@ecf.c ourtdrive.com,tbuford@ecf.courtdrive.com,vbraxton@ecf.courtdrive.com, mbeck@ecf.courtdrive.com

DECLARATION OF DAN BRUXVOORT IN SUPPORT OF DLL FINANCE LLC'S MOTION FOR RELIEF FROM STAY - 4

1		Philip J Griffin
2		Holland & Hart LLP 800 West Main
3		Ste 1750
4		Boise, ID 83607
5		Jay R. Indyke
6		COOLEY LLP 55 Hudson Yards
7		New York, NY 10001
8		Ira D. Kharasch
9		Pachulski Stang Ziehl & Jones LLP
10		10100 Santa Monica Blvd., 13th Floor Los Angeles, CA 90067
11		
12		Michael Klein COOLEY LLP
13		55 Hudson Yards
14		New York, NY 10001
15		c/o Derrick O'Neill Northwest Equipment Sales, Inc.
16		Jones Williams Fuhrman Gourley, P.A. P.O. Box 1097
17		Boise, ID 83701
18		Cullen D. Speckhart
19		COOLEY LLP
20		55 Hudson Yards New York, NY 1000
21		New Tork, IVI 1000
22	///	
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DECLARATION OF DAN BRUXVOORT IN SUPPORT OF DLL FINANCE LLC'S MOTION FOR RELIEF FROM STAY - 9

1	Brian C. Walsh
2	Bryan Cave Leighton Paisner LLP One Metropolitan Square
3	211 North Broadway, Suite 3600
4	St. Louis, MO 63102
5	DATED this 23rd day of April, 2021.
6	FOSTER GARVEY P.C.
7	/s/ Tara I Schleicher
8	/s/ Tara J. Schleicher Tara J. Schleicher, WSBA #26884
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